Welcome to the Spring 2020 COQA Meeting

Dennis L. Sutton
COQA Executive Director
March 2020
COQA’s Mission

- Ensure quality and consistency of crude oil are maintained from production to refinery
- Expand definition of quality beyond API gravity and sulfur
- Oppose indiscriminate alteration in quality, e.g. blending
- Promote communication between all sectors of industry
We ....

- Promote better understanding of crude oil quality issues throughout the petroleum industry through
  - Open meetings – three times annually
  - Encouraging exchange of technical information on issues and experience impacting transportation, handling, storage, and refining of crude oil
  - Cooperation with other industry groups, *e.g.* American Fuel & Petrochemical Manufacturers (AFPM), the **Canadian Crude Quality Technical Association (CCQTA)** and American Petroleum Institute (API)
  - And, communicating information on our Website [www.coqa-inc.org](http://www.coqa-inc.org)
Our web site

- The web site is maintained by our Executive Assistant, George Lywood.

- The web site contains meeting archives that are a wealth of reference information.

- The front page highlights upcoming events, news and current events; so check it out!

- A project is underway to update the web site.
Welcome to the Crude Oil Quality Association!

The Crude Oil Quality Association (COQA) is dedicated to the belief that maintaining the integrity and consistency of the refining characteristics of crude oil streams is of importance to all parties involved in crude oil activity, from production locations to the refinery.

To this end, we hold three meetings annually. These meetings are open to the public and we welcome your attendance and involvement.

Upcoming Events

**CCQTA - COQA Joint Meeting, Ft. McMurray, Canada, June 9-12, 2020**

*Dates: 09 – 12 Jun, 2020*

Save the date and plan to join us for the joint CCQTA - COQA Summer 2020 meeting in Ft. McMurray, Canada.

Please be sure to budget and prepare early for this rare opportunity to visit the Canadian oil sands with an international group of crude quality experts. There is LIMITED space available for the oil sands tour, so register early and secure your spot.

Please view this [Information Packet](#) for details on the program of events, registration, guestroom booking (again, space is limited in the hotel), and transportation. If you wish to inquire about speaking or sponsorship, please use the contact information provided in the packet.
Meeting Archives

Meeting Archives

- Oklahoma City, OK, May 29-30, 2019
- New Orleans, LA, March 13-14, 2019
- Houston/Sugar Land, TX, Oct 24-5, 2018
- Denver, CO, May 22-24, 2018
- San Antonio, TX, February 21-22, 2018
- Long Beach, CA, October 4-5, 2017
- St. Louis, MO, June 7-8, 2017
- New Orleans, LA, March 8-9, 2017
- Houston, TX October 12-13, 2016
- Edmonton, AB June 7-10, 2016
- San Antonio TX, March 2-3 2016
- New Orleans, LA October 22, 2015
- Minneapolis, MN June 11, 2015
- Houston, TX February 19, 2015
- San Francisco, CA October 30 & 31, 2014
- Denver, CO June 5, 2014
- New Orleans, LA February 27, 2014
- Dallas, TX, 7 November 2013
- Seattle, WA, 6 June 2013
- San Antonio, TX, 6 – 7 March 2013
- New Orleans, LA 7-8 November 2012
- Kananskis, AB- 19-20 June 2012
Meetings Policy

- Open forum for discussion of technical issues related to production, handling, transportation, and refining
- **No restrictions on attendance or participation**
- Consideration given to views of all
- Adhere to a strict anti-trust policy, and not discuss:
  - Price, pricing policy, cost, or discounts
  - Sales & production quotas, territories, allocations, shares
  - Endorsement or disparagement of products or services
  - Liabilities, warranties, guarantees, conditions of sale
  - Coercive practices or control of competition
Financial Support

- As a not for profit organization, we rely on the support of our corporate members.
- Our support is through
  - Annual memberships
  - Event sponsors at our meetings
  - Individual Meeting Attendance fees
Membership

- Two classes of corporate / organizational membership
  - Sponsor
  - Supporter

- Collectively, members encompass a broad cross-section of petroleum industry
  - Up- mid- and downstream, oilfield services, independent inspectors, among others
Our 2020 Corporate Sponsors

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Husky  Suez
Hydrocarbon Publishing  Tallgrass Energy
L-K Industries  US Dept. of Energy
Plains All American Pipeline, L.P. is a master limited partnership that owns and operates midstream energy infrastructure and provides logistics services for crude oil, NGLs, and natural gas in the US and Canada.
Our New Corporate Sponsor - Magellan Midstream Partners, L.P.

Magellan Midstream Partners, a publicly traded partnership, based in Tulsa, OK, primarily transports, stores, and distributes refined products and crude oil. They operate 2,200 miles of crude pipelines and about 35 million barrels of storage.
We Thank Our Silver Level Event Sponsor at this Meeting!

Petrolab Company offers petroleum and laboratory analyzers, including Vapor Pressure (AMETEK), Flashpoint, Distillation, and Fuel Instruments.
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COQA
Our Next Meeting- June 9-11, 2020
Fort McMurray, Alberta, CANADA

- Coordinated from the Pomeroy Hotel and MacDonald Island Park
  - Tuesday evening, June 9 - informal meetings, dinner
  - Wednesday, June 10 - tour
  - Thursday, June 11 - Full day of presentations.

- Limited availability. Book early!
Fall 2020 COQA Meeting -

- October 21 & 22, 2020 - Sugar Land, TX
  - Opportunity Crudes Conference October 19-21 at the same venue
- Attend BOTH!

[Image of Event Details]

www.coqa-inc.org
2021 COQA Meetings -

- New Orleans, LA in February/March

- Denver in mid-year (Our survey showed Denver to be a very desirable location.)

- Fall- TBD
News

- Coronavirus
  - WTI price has dropped to under $50/barrel.
  - Tanker charter rates have declined over 80%.

- New crude oils
  - Liza crude- Guyana
    - 32.1 API; 0.51% sulfur, 0.22 TAN
    - ExxonMobil Assay available
  - Johan Sverdrup- Norway
    - Third largest oil field in the North Sea
    - 28.0 API; 0.80% sulfur, 0.32 TAN
    - Equinor pre-production assay available
Announcements

- A Special Welcome to our first time attendees!
- For lunch, attendees are free to chose from many nearby options.
- Also, be a little “green” and return your lanyards and badges at the end of the day.