Welcome to the mid 2019 COQA Meeting

Dennis L. Sutton
COQA Executive Director
May 2019
COQA’s Mission

- Ensure quality and consistency of crude oil are maintained from production to refinery
- Expand definition of quality beyond API gravity and sulfur
- Oppose indiscriminate alteration in quality, e.g. blending
- Promote communication between all sectors of industry
We ....

- Promote better understanding of crude oil quality issues throughout the petroleum industry through
  - Open meetings – three times annually
  - Encouraging exchange of technical information on issues and experience impacting transportation, handling, storage, and refining of crude oil
  - Cooperation with other industry groups, e.g. American Fuel & Petrochemical Manufacturers (AFPM), the Canadian Crude Quality Technical Association (CCQTA) and American Petroleum Institute (API)
  - And, communicating information on our Website www.coqa-inc.org
Our web site

- The web site is maintained by our Executive Assistant.

- The web site contains meeting archives that are a wealth of reference information.

- The front page highlights upcoming events, news and current events; so check it out!
Welcome to the Crude Oil Quality Association!

The Crude Oil Quality Association (COQA) is dedicated to the belief that maintaining the integrity and consistency of the refining characteristics of crude oil streams is of importance to all parties involved in crude oil activity, from production locations to the refinery.

To this end, we hold three meetings annually. These meetings are open to the public and we welcome your attendance and involvement.

Upcoming Events

**COQA Oklahoma City, May 29-30, 2019**

Dates: 29 – 30 May, 2019

Save the date and plan to attend COQA’s summer 2019 conference in Oklahoma City. Our plan is to do this conference a little differently, with a FULL DAY TOUR of Cushing terminal facilities on May 29, and then a full day of meetings on May 30th.

Our venue will be the Stompin Hilton Oklahoma City (1 Park Ave, Oklahoma City, OK 73102). More information on the tour and presentations will be forthcoming.

Add event to: ics ical outlook google calendar
Website-Related Links Page

Crude Oil Quality Related Links

Links to related websites

- CCQTA
- ASTM
- Energy Institute
- CanmetENERGY
- Oiltank Glossary of Terms (Schlumberger)
- Petroleum Refining Corrosion
- Captive
- Refinery Feedstocks & Products- Colorado School of Mines

- American Petroleum Institute (API)
- U.S. Energy Information Administration (EIA - Petroleum)
- PHMSA
- North Dakota Petroleum Council
- American Fuel and Petrochemical Manufacturers (AFPM)
- InnoTech Alberta (Alberta Innovates)

Crude Oil Assay Information:

The sources listed below are linked to websites that have useful crude oil assay information.
The COQA has not verified the information contained therein.

- Poseidon Oil
- Equinor (formerly Statoil)
- Crudemonitor.ca
- Crudemonitor.us
- BP crudes
- US DOE/ SFR
- Econmobil Crude Oils
- TOTAL Oil Trading SA Crude Assays
- Ecopetrol Crude Oil
- What-when-how-Assay of Crude Oils
Meetings Policy

- Open forum for discussion of technical issues related to production, handling, transportation, and refining
- No restrictions on attendance or participation
- Consideration given to views of all
- Adhere to a strict anti-trust policy, and not discuss:
  - Price, pricing policy, cost, or discounts
  - Sales & production quotas, territories, allocations, shares
  - Endorsement or disparagement of products or services
  - Liabilities, warranties, guarantees, conditions of sale
  - Coercive practices or control of competition
Financial Support

- As a not for profit organization, we rely on the support of our corporate members.

- Our support is through
  - Annual memberships
  - Event sponsors at our meetings
  - Individual Meeting Attendance fees
Membership

- Two classes of corporate / organizational membership
  - Sponsor
  - Supporter

- Collectively, members encompass a broad cross-section of petroleum industry
  - Up- mid- and downstream, oilfield services, independent inspectors, among others
Our 2019 Corporate Sponsors

Amspec
Camin Cargo
Chevron ETC
CHS
CVR Energy
ConocoPhillips
Energy Transfer Partners
ExxonMobil
Halliburton
HollyFrontier
Infineum
Intertek

KBC
Iyondellbasell
Marathon Petroleum
Marathon Pipeline
Motiva
PBF Energy
Phillips 66
SGS
Shell Pipeline
Suncor Energy
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## Our 2019 Corporate Supporters

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Our Newest Corporate Supporter - Q² Technologies

Q² Technologies, a spin-off of Quaker Chemical, is an expert in H2S and mercaptan removal solutions.
We Thank Our Silver Level Event Sponsor at this Meeting!

Petrolab Company offers petroleum and laboratory analyzers, including Vapor Pressure (AMETEK), Flashpoint, Distillation, and Fuel Instruments.
We Thank Our Three Bronze Level Event Sponsors at this Meeting!
A Special Thank You to our Reception Sponsor!

Amspec is a leading company in analyzing and measuring petroleum and petrochemical products throughout the US, Caribbean, Latin America, and around the world.
A Special Thank You to our Tour Hosts!
Our Next Meeting- October 9 & 10
Dallas, TX

- October 9 & 10, 2019- The Omni Dallas Hotel Park West.
  - Wednesday, Oct 9- subcommittee and board meetings
  - Thursday, Oct. 10- Full day of presentations.
Then in 2020-

- Early 2020- San Antonio, TX
  - Dates and Venue to be announced soon

- Mid 2020- Joint CCQTA/COQA meeting in Canada
2nd European Crude Quality Forum- TBD

- Recall, the 1st European Crude Quality Forum was in July 2018 in Aberdeen, Scotland.

- Frederick Stubbins of Intertek (UK) is checking on a mid 2019 event, possibly in Rotterdam in September.
News- More with Less

- Platts’ weekly Capital Crude podcasts provide interesting insights.
- Jamie Webster, senior director at the BCG Center for Energy Impact said “In 2008, it took 32,640 employees to produce 1 million barrels of oil compared to 12,636 employees now.”
The Gulf of Mexico is showing signs of a comeback as efficiencies and the **quality of its crude** draw oil companies back to the region. Gulf production has reached a record of nearly 2 million barrels per day and is poised to grow in each of the next five years.

*Houston Chronicle*
Announcements

- A Special Welcome to our first time attendees!
- For lunch, you are free to choose.
- You’ll note our agenda is slightly different this meeting to accommodate the outstanding tour yesterday.
- Before leaving, please complete a survey.
- Also, be a little “green” and return your lanyards and badges at the end of the day.