
Crude Oil Quality Association

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COQA Executive Director

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Brief Timeline

- 1994: Small group of refiners and pipeline operators met in Midland, TX and formed the Refiner's Crude Oil Quality Group (RCOQ)
- 1996: RCOQ renamed Crude Oil Quality Group (COQG) to recognize broader interests of members
- 2009: Crude Oil Quality Association incorporated in Virginia as a non-profit association under Section 501(c)(6) of the Internal Revenue Code



Directors

- Jim Healey, Mapco, 1994-1996
- Tish Marshall, 1996 – 2006
- Harry Giles, retired from U.S. Department of Energy, 2007 – 2013
- Dennis Sutton, (soon to be) retired from Marathon Petroleum, 2014 - 20??



COQA's Mission

- Ensure quality and consistency of crude oil are maintained from production to refinery
- Expand definition of quality beyond API gravity and sulfur
- Oppose indiscriminate alteration in quality, *e.g.* blending
- Promote communication between all sectors of industry



We

- Promote better understanding of crude oil quality issues throughout the petroleum industry through
 - Open triannual meetings
 - Encouraging exchange of technical information on issues and experience impacting transportation, handling, storage, and refining of crude oil
 - Cooperation with other industry groups, *e.g.* American Fuel & Petrochemical Manufacturers (AFPM) and American Petroleum Institute (API)
 - And, disseminating information on our Website
- Meet jointly every other year with CCQTA, our Canadian sister organization
 - Alternate between U.S. and Canadian locations



Meetings Policy

- Open forum for discussion of technical issues related to production, handling, transportation, and refining
- No restrictions on attendance or participation
- Consideration given to views of all
- Adhere to a strict anti-trust policy, and not discuss:
 - Price, pricing policy, cost, or discounts
 - Sales & production quotas, territories, allocations, shares
 - Endorsement or disparagement of products or services
 - Liabilities, warranties, guarantees, conditions of sale
 - Coercive practices or control of competition



Corporate Governance

- Executive Board
 - Executive Director
 - Treasurer
 - Secretary
 - Seven members at large
- And, an Advisory Board
 - Comprised of representatives of each corporate member

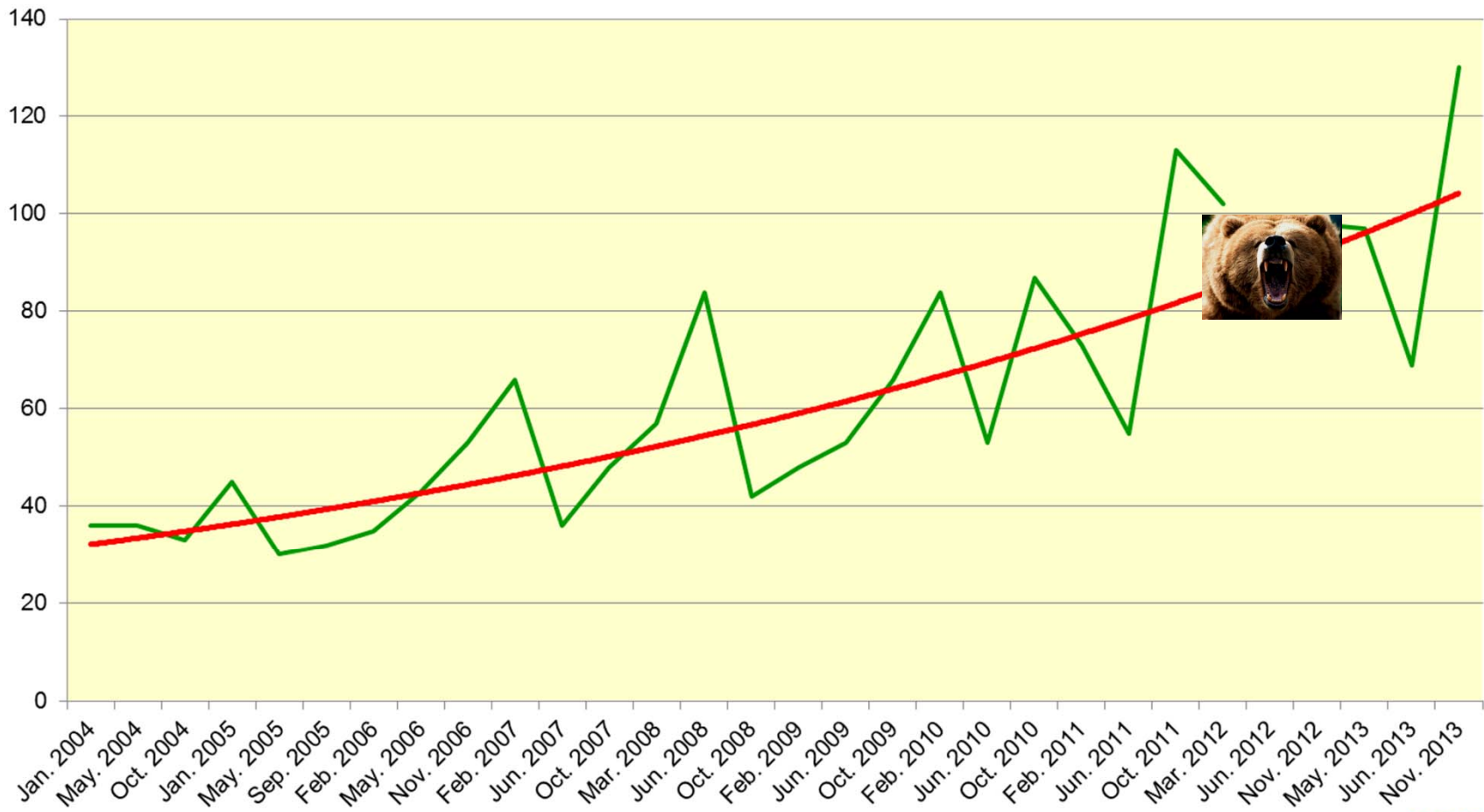


Membership

- Two classes of corporate / organizational membership
 - Sponsor; &
 - Supporter
- Individuals on a meeting-by-meeting basis
- Collectively, members encompass a broad cross-section of petroleum industry
 - Up- mid- and downstream, oilfield services, independent inspectors, among others



Meeting Attendance



Our Corporate Sponsors

BP

Coffeyville Resources

ConocoPhillips

ExxonMobil Upstream

Gavilon Group

HollyFrontier

KBC

LOOP

Marathon

Phillips 66

NCRA

PBF Energy

Shell Pipeline

Spiral Software

Suncor Energy

Sunoco Logistics

Tesoro Corporation

Valero

COQA



Our Corporate Supporters

Baker Hughes

Cameron

Haverly Systems

Hydrocarbon Publ. Co.

Inspectorate

Intertek

Maxxam Analytics

Merichem

Nalco Energy Services

Plains Marketing

SGS

US Dept. Energy



Education Subcommittee

- Developed presentations for non-technical professionals on crude oil quality. While similar in scope, each focuses on personnel in three petroleum industry sectors:
 - Pipelines
 - Refining
 - Management and trading



Domestic Sweet Subcommittee

- Current NYMEX specifications for Domestic Sweet (WTI) at Cushing inadequate
- Additional specifications recommended
 - Ni & V, MCR, Acid number, and distillation yields
- Testing to date demonstrates these do not affect market liquidity
- NYMEX expected to make decision in near future



Crude-by-Rail Subcommittee

- Formed June 2013 to address issues related to quality of crude oil transported by rail, and
- Provide a forum for exchange of “best practices”



2014 Meetings

- February, New Orleans, LA
- June, Denver, CO
- Late October / early November, San Francisco, CA joint with CCQTA



Thank You!

