Crude Oil Quality Association

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COQA Executive Director

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Brief Timeline

- 1994: Small group of refiners and pipeline operators met in Midland, TX and formed the Refiner’s Crude Oil Quality Group (RCOQ)
- 1996: RCOQ renamed Crude Oil Quality Group (COQG) to recognize broader interests of members
- 2009: Crude Oil Quality Association incorporated in Virginia as a non-profit association under Section 501(c)(6) of the Internal Revenue Code
Directors

- Jim Healey, Mapco, 1994-1996
- Dennis Sutton, (soon to be) retired from Marathon Petroleum, 2014 - 20??
COQA’s Mission

- Ensure quality and consistency of crude oil are maintained from production to refinery
- Expand definition of quality beyond API gravity and sulfur
- Oppose indiscriminate alteration in quality, e.g. blending
- Promote communication between all sectors of industry
We ....

- Promote better understanding of crude oil quality issues throughout the petroleum industry through
  - Open triannual meetings
  - Encouraging exchange of technical information on issues and experience impacting transportation, handling, storage, and refining of crude oil
  - Cooperation with other industry groups, e.g. American Fuel & Petrochemical Manufacturers (AFPM) and American Petroleum Institute (API)
  - And, disseminating information on our Website

- Meet jointly every other year with CCQTA, our Canadian sister organization
  - Alternate between U.S. and Canadian locations
Meetings Policy

- Open forum for discussion of technical issues related to production, handling, transportation, and refining
- No restrictions on attendance or participation
- Consideration given to views of all
- Adhere to a strict anti-trust policy, and not discuss:
  - Price, pricing policy, cost, or discounts
  - Sales & production quotas, territories, allocations, shares
  - Endorsement or disparagement of products or services
  - Liabilities, warranties, guarantees, conditions of sale
  - Coercive practices or control of competition
Corporate Governance

- Executive Board
  - Executive Director
  - Treasurer
  - Secretary
  - Seven members at large
- And, an Advisory Board
  - Comprised of representatives of each corporate member
Membership

- Two classes of corporate / organizational membership
  - Sponsor; &
  - Supporter
- Individuals on a meeting-by-meeting basis
- Collectively, members encompass a broad cross-section of petroleum industry
  - Up- mid- and downstream, oilfield services, independent inspectors, among others
Meeting Attendance
# Our Corporate Sponsors

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Education Subcommittee

- Developed presentations for non-technical professionals on crude oil quality. While similar in scope, each focuses on personnel in three petroleum industry sectors:
  - Pipelines
  - Refining
  - Management and trading
Domestic Sweet Subcommittee

- Current NYMEX specifications for Domestic Sweet (WTI) at Cushing inadequate
- Additional specifications recommended
  - Ni & V, MCR, Acid number, and distillation yields
- Testing to date demonstrates these do not affect market liquidity
- NYMEX expected to make decision in near future
Crude-by-Rail Subcommittee

- Formed June 2013 to address issues related to quality of crude oil transported by rail, and
- Provide a forum for exchange of “best practices”
2014 Meetings

- February, New Orleans, LA
- June, Denver, CO
- Late October / early November, San Francisco, CA joint with CCQTA
Thank You!