An aerial photograph showing a pipeline crossing a landscape. The pipeline is a dark, winding line that runs through a field of golden-brown crops. In the background, there is a large body of water, possibly a lake or reservoir, surrounded by dense green trees. The sky is a clear, pale blue. The overall scene is a mix of natural and industrial elements.

How Crude moves through the Enbridge System – Quality Perspective



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Forward Looking Statements



Certain information provided in this presentation constitutes forward-looking statements. The words "anticipate", "expect", "project" and similar expressions are intended to identify such forward looking statements. Although Enbridge believes that these statements are based on information and assumptions which are current, reasonable and complete, these statements are necessarily subject to a variety of risks and uncertainties pertaining to operating performance, regulatory parameters, economic conditions and commodity prices. You can find a discussion of those risks and uncertainties in our SEC filings. While Enbridge makes these forward-looking statements in good faith, should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary significantly from those expected. Enbridge assumes no obligation to publicly update or revise any forward looking statements made herein or otherwise, whether as a result of new information, future events or otherwise.

Presentation Outline



- **General Enbridge System information**
- **Crude types Transported – quality variation**
- **Quality Impact of Batching in the Line**
- **Quality Impact of Crossing Tank Bottoms**
- **Cumulative Quality Impact at Various Locations**
- **Special Procedures & Batching for pigged lines**
- **Quality Metrics**
- **Summary**

Enbridge Overview



- **Enbridge is a ‘common carrier’**
- **Enbridge does not own any product**
- **Over 60 active shippers**
- **Over 70 different commodities**
- **35 receipt or delivery transfer locations**
- **Line Fill – 5.4 million m³ (33.8 million bbl)**
- **Tank Inventory – 6.0 million m³ (37.9 million bbl) - 355 tanks in mainline and feeder systems**

Overview System Map

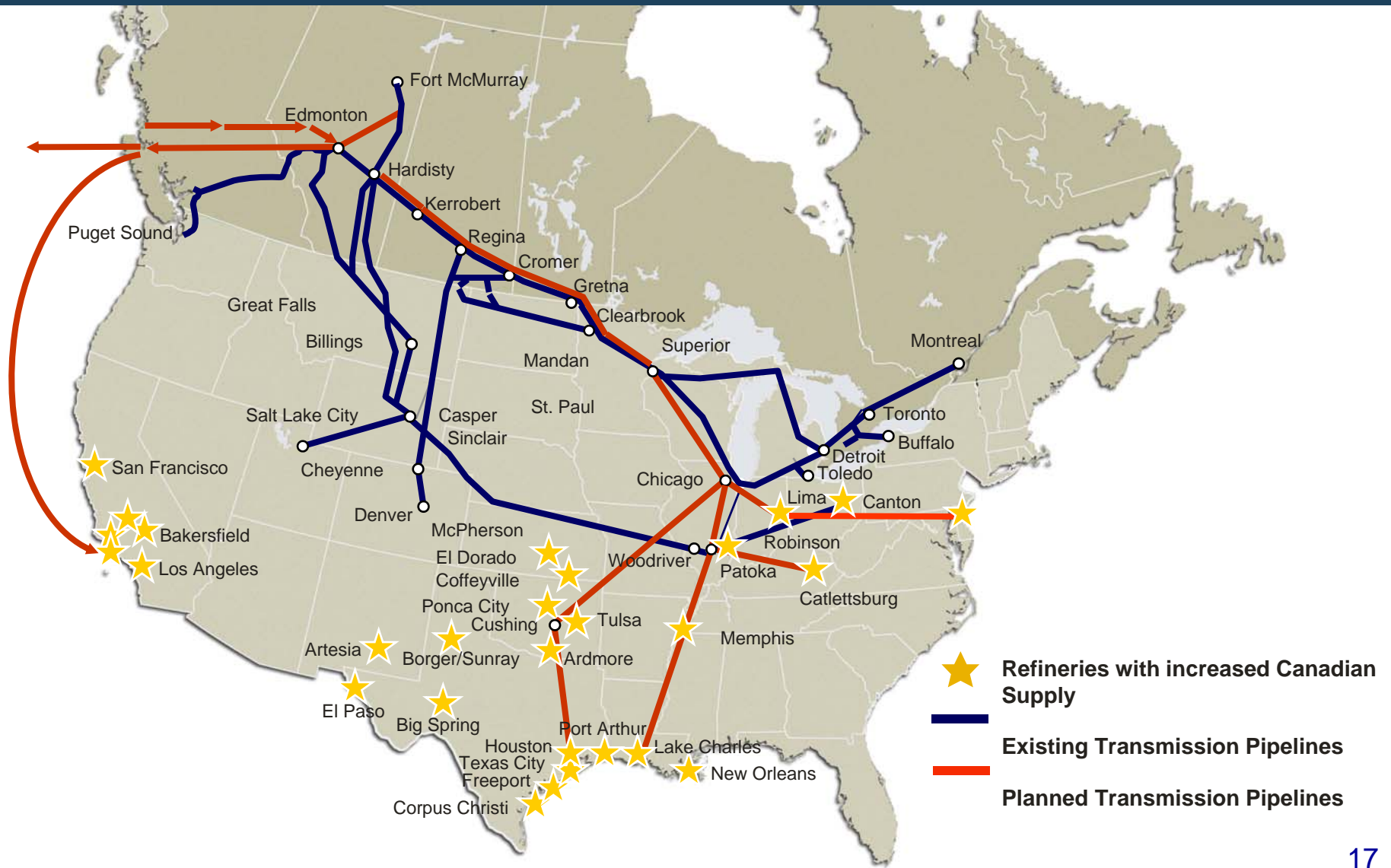


Transportation System Map

- Enbridge Pipelines Inc.
- Enbridge Pipelines (NW) Inc.
- Enbridge Pipelines (Saskatchewan) Inc.
- Enbridge Pipelines (Athabasca) Inc.
- Enbridge Energy Partners, L.P.
- Enbridge Pipelines (North Dakota) LLC
- Enbridge Holdings (Mustang) Inc.
- Enbridge Holdings (Frontier) Inc.
- Enbridge Pipelines (Toledo) Inc.
- Chicap Pipeline Company
- Superior - Wood River Pipeline
- Mid-Continent
- Mid-Continent Assets - Idle
- Spearhead Pipeline

January 2005

New Market Pipeline Delivery Network - 2012



Crude Types Transported by Enbridge



Crude Type	Batch ID	Long Name
Heavy	AHS	Albian Heavy Synthetic
	BR	Bow River
	CL	Cold Lake
	ESB	Echo Synthetic Blend
	F	Fosterton
	CNH	Canadian Natural Heavy
	LLE	Lloydminster Echo
	LLB	Lloydminster Hardisty
	LLG	Lloydminster Gibsons
	LLK	Lloydminster Kerrobert
	SC	Smiley Coleville Heavy
	WCB	Western Canadian Blend
	WCS	Western Canadian Select
	WH	Wabasca Heavy
Heavy - High TAN	AWB	Access Western Blend
	AVB	Albian Vaccum Gas Oil Blend
	CSB	Christina Lake Syn-Bit
	MKH	Mackay River Heavy
	OSH	Suncor - H
	PH	Peace River Heavy
	PSH	Optinexen Synthetic Heavy
	SH	Seal Heavy
SHB	Surmont Heavy Blend	
Medium	M	Midale Blend
	UMC	Midale - Clearbrook
Sour	FOM	Foreign Sour - Mokena
	LSB	Light Sour Blend
	MJT	Moose Jaw Tops
	SO	Mixed Sour Blend
	SHE	Sour Heavy Edmonton
	SLE	Sour Light Edmonton
	UOC	U.S. High Sour - Clearbrook
	UOG	U.S. High Sour - Griffith
	UOM	U.S. High Sour - Mokena

Crude Type	Batch ID	Long Name
Sweet	FHM	Foreign Sweet - Mokena
	SW	Mixed Blend Sweet
	UHC	U.S. High Sweet - Clearbrook
	UHG	U.S. High Sweet - Griffith
	UHL	U.S. High Sweet - Lewiston
	UHM	U.S. High Sweet - Mokena
Synthetic	CNS	Canadian Natural Synthetic
	HSB	Husky Synthetic Blend
	NSA	Newgrade Synthetic Premium
	OSA	Suncor - A
	OSC	Suncor - C
	OSD	Suncor - D
	PAS	Premium Synthetic Light
	PSC	Optinexen Synthetic Crude
	SSX	Shell Synthetic Light
	SYN	Syncrude
Condensate	CRW	Condensate Blend
	UCM	U.S. Condensate - Mokena
Special	SSS	Sarnia Special
	CCA	Caroline Condensate
Cracked	PBS	Pine Blend Special
	OCC	Suncor Cracked C

Enbridge Commodity Types (Enbridge.com & crudemonitor.ca)



	API	%S	MCR	TAN
Heavy	19-21	2.6-4.5	8.5-11.3	0.5-1.05
Heavy Hi Tan	19-21	3.0-4.5	7.5-10	1.4-3.5
Heavy Lo Resid	20	3.0	<1.0	3.5
Medium	30-35	2.5	6.0	0.2
Sour	30-35	1.1-1.8	4.0-6.0	0.3
Sweet	40	<0.5	2.0	0.2
Lt Sweet Synthetic	30-35	0.1-0.25	<0.5	0.1
Condensate	60	0.2	-	-
Olefinic				
NGL				
Refined Products				

Batch Quality Impact in the line



- **In the Line (single batch size=60,000bbls)**
 - **Batch size varies from single to quadruple. Larger volume crudes allow multiple batching (such as CL, WCS,SYN) whereas lower volume (less than batch/day receipts) travel as single batches**
 - **Expected interface contamination therefore is more pronounced for boutique crudes than large liquidity crude types**
 - **Estimated range of 1,000 bbls to 4,000 bbls adjacent “pure” crude volume in the interface being cut into a batch due to line batching**
 - However dilution with subject batch volume keeps characteristics in check.
 - Batch line ups based on minimizing contamination (matrix) and lines dedicated to certain crude types

The Quality Matrix – Interface Selection



CRUDE TYPE MATRIX - THE QUALITY PROCESS							
	Heavy -TAN	Heavy	Medium	Sour	Sweet	Synthetic	Condensate
Heavy -TAN	1	2	3	4	5	6	7
Heavy	2	1	3	4	5	6	7
Medium	7	6	1	2	3	4	5
Sour	7	6	2	1	3	4	5
Sweet	7	6	5	4	1	2	3
Synthetic	7	6	5	4	3	1	2
Condensate	7	6	5	4	3	2	1

The above numbers rank the order (as a guideline) that should be followed when changing from crude types.

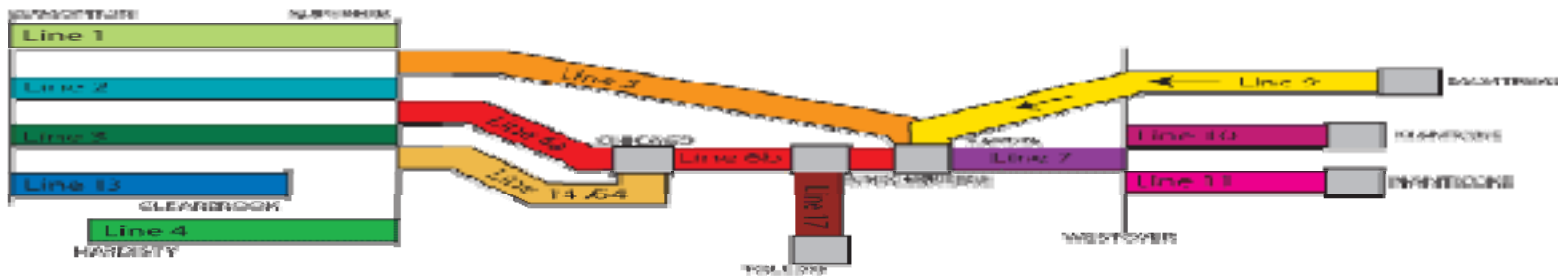
One being first choice. **Seven** being the last choice.

When making sequence decisions between crudes of the same type (Heavy-Heavy). Reference the crude prices for best choice.

Core Liquid Pipelines Number & Type



Pipeline System Configuration Quarter 1, 2008



- Line 1**
37,000 m³/d
NPS 18/20 1797 km
NGL
Refined Products
Synthetics
- Line 2a**
23,000 m³/d
NPS 24 1638 km
- Line 2b**
22,000 m³/d
NPS 24/20 808 km
Condensates
Synthetics
Light Crudes
Medium Crudes
- Line 3**
20,000 m³/d
NPS 34 1787 km
Light Crudes
Medium Crudes
Heavy Crudes
- Line 4**
120,000 m³/d
NPS 36/48 1592 km
Heavy Crudes

- Line 5**
75,100 m³/d
NPS 20 1028 km
NGL
Condensates
Synthetics
Light Crudes
- Line 6a**
100,000 m³/d
NPS 24 752 km
- Line 6b**
45,000 m³/d
NPS 20 572 km
Light Crudes
Synthetics
Medium Crudes
Heavy Crudes
- Line 7**
25,000 m³/d
NPS 20 248 km
Condensates
Synthetics
Light Crudes
Medium Crudes
Heavy Crudes

- Line 9**
25,200 m³/d
NPS 24 842 km
Condensates
Light Crudes
- Line 10**
11,000 m³/d
NPS 12/20 342 km
Condensates
Synthetics
Light Crudes
Medium Crudes
Heavy Crudes
- Line 11**
15,000 m³/d
NPS 16/20 70 km
Condensates
Synthetics
Light Crudes
Medium Crudes
Heavy Crudes
- Line 13**
27,200 m³/d
NPS 14/18/20 1403 km
Synthetics
Light Crudes
Medium Crudes

- Line 14/64**
22,500 m³/d
NPS 24 752 km
Condensates
Synthetics
Light Crudes
Medium Crudes
Heavy Crudes
- Line 14/61/64**
70,500 m³/d
NPS 24/30 751 km
Condensates
Synthetics
Light Crudes
Medium Crudes
Heavy Crudes
- Line 17**
15,000 m³/d
NPS 18 142 km
Heavy Crudes

ENBRIDGE
 * This pipeline is not open
 * Capacity is restricted and may not be available
 * Updated January 2008

Quality impact due to Tank Bottoms



- **Table 5 formulated to ensure as part of Service Levels to outline what bottoms each crude type can cross at each location**
 - **Stay within own crude type and category as first two options before going to 3rd which requires Petroleum Quality approval**
 - **Typical tank working bottoms is 20,000 to 30,000 bbls**
 - **Larger streams have dedicated tanks while boutique crude types share bottoms**
 - **Practice to land multiple batches before pumping out to minimize contamination**

What can a Crude Batch expect Enroute to Destination?



- 1. For Clearbrook**
 - Only line batching impact
- 2. For Chicago**
 - Line impact to Superior
 - Tank bottoms at Superior
 - Line to Chicago
- 3. For Oregon/Samaria**
 - Line impact to Stockbridge
 - **2** + tank bottoms at Griffith and Stockbridge
- 4. For Sarnia**
 - Line impact to Sarnia (light crude only)
 - **2** + tank bottoms at Griffith (Hvy crude only)
- 5. For Kiantone (United) and Nanticoke**
 - Line to Westover and then to Kiantone and Nanticoke
 - **4** + tank bottoms at Sarnia & Westover

Storage Breakout Locations

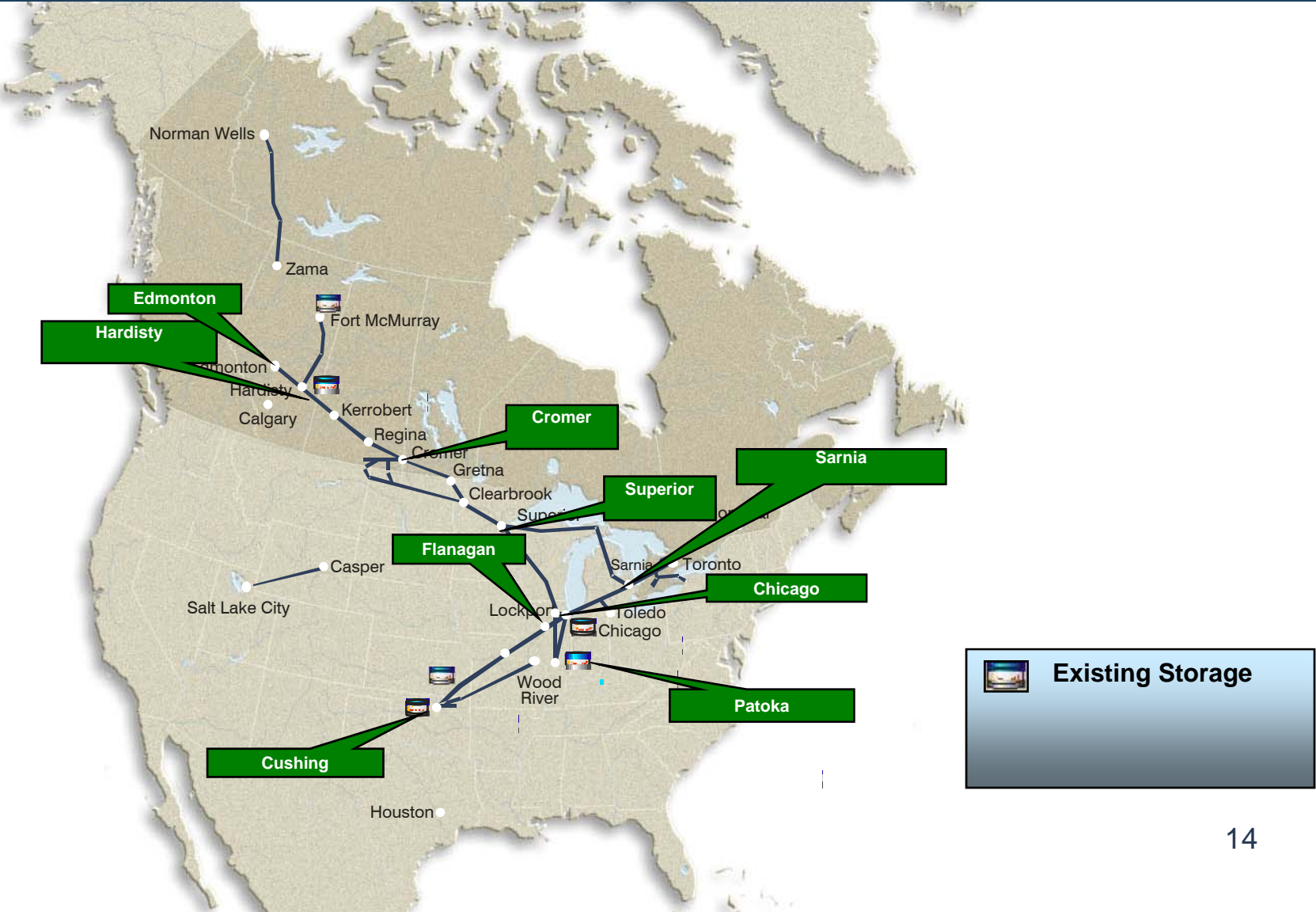


Table 5



Transport Commodity	Crude Quality Category	Edmonton	Hardisty	Kerrobert	Regina	Cromer	Clearbrook	Superior	Griffith	Stockbridge	Sarnia	Westover	
Condensate Blend (CRW)	Condensate	R/C				B/B ^{G,F}		B/B ^{G,F}	B/B ^{G,F}		B/B ^{G,F}		
BP Condensate Blend (ACB)											R/B	B/B ^{G,F}	
Suncor A (OSA)	Light Synthetic	R/S	R/S			B/B ^G		B/B ^G	B/B ^G				
Suncor C (OSC)		R/B	R/B			B/B ^G		B/B ^G	B/B ^G				
Syncrude (SYN)		R/S				B/B ^G	B/S	B/B ^G	B/B ^G		B/B ^{G,H}	B/B ^{G,F,H}	
Premium Albion Synthetic (PAS)		R/S				B/B ^G		B/B ^G	B/B ^G				
Shell Synthetic Light (SSX)		R/S				B/B ^G		B/B ^G	B/B ^G				
Husky Synthetic Blend (HSB)			R/S			B/B ^G	B/S	B/B ^G	B/B ^G		B/B ^{G,H}	B/B ^{G,F,H}	
BP Sweet Synthetic Blend (BSS)						B/B ^G		B/B ^G	B/B ^G				
Newgrade Synthetic Blend (NSA)						R/S	B/B ^G		B/B ^G	B/B ^G		B/B ^{G,H}	B/B ^{G,F,H}
Newgrade Synthetic Blend (NSB)						R/B	B/B ^F		B/B ^F	B/B ^F		B/B ^{G,H}	B/B ^{F,G,H}
Mixed Blend Sweet (SW)			R/C				B/C B/B ^F		B/B ^F	B/B ^F		B/B ^F	B/B ^{F,G,H}
Kerrobert Light (SW)	Sweet					B/C B/B ^F		B/B ^F	B/B ^F		B/B ^F	B/B ^{F,G,H}	
BP Sweet Blend (BSW)						B/C B/B ^F		B/B ^F	B/B ^F				

Group Codes – A-Heavy, B-Heavy High Tan, C-Cracked, D-Medium, E-High Sour, I-Light Sour, F-Sweet, G-Light Synthetic, H-Condensate, X- L-9 Sweet basket, Y- L-9 Sour basket, Z- L-9 Condensate basket

Special Procedures



- **High Tan (Total Acid Number >1.0) commodities have dedicated tanks or flush batch (destined to same facility) is required if routed through a regular heavy tank.**
- **Cracked products contain olefins desired by very few refineries. Cracked products require both front and back buffers that are sized to contain the cracked crude interfaces. The whole train (buffers and crude) moves into the same refinery.**

Batch Pigged Lines



- Where lines are in laminar flow and batch quality needs to be maintained then batch pigs are used
- 3 such lines – Athabasca (30”) and Spearhead (22”) & future Southern Access (42”)
- Some parameters to keep in mind
 - Efficiency in launching and receiving
 - Contribution of line fill from intermediate stations during bypass – design right
 - Pig condition & slippage
 - Cut Points need to be determined because interfaces still exist albeit smaller in size

ITS Quality Metrics



- **Reward/penalty based on meeting or exceeding targets set over 5 years (2005-2009). Targets negotiated based on baseline data on main lines only – to Sarnia & Chicago**
- **Targets set on formula which includes**
 - Absolute change + constant x std dev at delivery
- **Quality metrics parameters – receipt to delivery**
 - Heavy: sulphur, MCR, TAN
 - Light Synthetic: sulphur, density
 - Refined products: diesel flash, uLSD sulphur pick-up
- **Light Targets tighten by 50% and Heavy targets tighten by 30%**
- **Performance has been excellent – 25 out of 30 targets in 2008 were in bonus situation indicating the gains in quality of crude being delivered**
- **Connecting pipelines benefiting**

Summary



- **Quality principles/practices at Enbridge based on minimizing quality impact**
 - Batched pipeline challenges overcome by judicious multi-line splits, sequencing and tank bottoms crossings.
- **ITS Quality metrics providing quality benefits across system**
 - Connecting pipelines benefitting through ITS metrics
- **Quality practices to be extended to new pipelines such as Southern Access**
- **Questions?**