Welcome to the Mid 2020 COQA Meeting- Our First Ever Remote Meeting

Dennis L. Sutton
COQA Executive Director
June 2020
Before we get started

- As we get going, I will “Mute All”. This will minimize any possible distractions.

- Please use the “Chat” feature on your Zoom toolbar for submitting questions.

  - Questions regarding the technical operation of the communication should be directed privately to George Lywood, our Executive Assistant.

  - General questions should be directed to me privately. Let’s try it. How do you “connect” with crude quality?
A quick poll
A Brief Overview of the COQA

- Established a little over 20 years ago, we are primarily focused on technical issues regarding the quality of crude oil.

- Based in the US, we have strong ties with The Canadian Crude Quality Technical Association (CCQTA).

- Promote communication between all sectors of industry regarding crude quality, usually with three meetings annually.
An Announcement

- Tish Marshall led the COQA from the late 1990s until 2007. Harry Giles, served as Executive Director from 2007-2013.
- Dennis Sutton has been Executive Director of the COQA from 2014- current.
- I will be resigning/retiring from the leadership of the COQA in mid-late 2021.
- The Executive Board is working on a succession plan.
- If you are interested, please contact me.
Financial Support

- As a not for profit organization, we rely on the support of our corporate members.

- Our support is through
  - Annual memberships
  - Event sponsors at our meetings
  - Individual Meeting Attendance fees
    - This remote meeting is complimentary!
Our 2020 Corporate Sponsors

Chevron ETC
CHS
CVR Energy
ConocoPhillips
ExxonMobil
Halliburton
HollyFrontier
Infineum
Intertek

KBC
Marathon Petroleum
Marathon Pipeline
Motiva
Phillips 66
Plains Marketing
SGS
Shell Pipeline
Valero
Our 2020 Corporate Supporters

Aveva (Schneider)  Maxxam Analytics
BV Inspectorate    Nalco Champion
Core Lab: Saybolt  North Dakota Pet. Council
Haverly Systems   Q2 Technologies
Husky            Suez
Hydrocarbon Publishing    Tallgrass Energy
L-K Industries  US Dept. of Energy
Our web site, www.coqa-inc.org

Welcome to the Crude Oil Quality Association!

- The front page highlights upcoming events, and news; so check it out!
- A project is underway to update the web site.
Meetings Policy

- Open forum for discussion of technical issues related to production, handling, transportation, and refining
- **No restrictions on attendance or participation**
- Consideration given to views of all
- Adhere to a strict anti-trust policy, and not discuss:
  - Price, pricing policy, cost, or discounts
  - Sales & production quotas, territories, allocations, shares
  - Endorsement or disparagement of products or services
  - Liabilities, warranties, guarantees, conditions of sale
  - Coercive practices or control of competition
June 11 Agenda

The June 2020 COQA agenda includes:

- John Auers and/or Robert Auers, Turner Mason & Co. *US Refining in 2020 and Crude Quality*
- Hillary Stevenson, Genscape *Infrastructure Challenges in 2020 and Crude Quality*
- Dennis Haynes, Nalco Water *Refinery Cold Tower Operational Challenges in 2020*
- Celina Hwang, IHS Market *Canadian and North American Upstream/Production Challenges*
Fall 2020 COQA Meeting - Still On!

- The Opportunity Crudes Conference has been rescheduled for 2021.
- October 21 & 22, 2020 - Sugar Land, TX
2021 COQA Meetings -

- Tentative - New Orleans, LA in February/March

- Tentative - Ft. McMurray, CANADA - Joint COQA/CCQTA meeting in June

- October 27 & 28 - Sugar Land, TX - in conjunction with Opportunity Crudes Conference
A Special Welcome to our first time attendees!