Welcome to the Fall 2019 COQA Meeting

Dennis L. Sutton
COQA Executive Director
October 2019
COQA’s Mission

- Ensure quality and consistency of crude oil are maintained from production to refinery
- Expand definition of quality beyond API gravity and sulfur
- Oppose indiscriminate alteration in quality, e.g. blending
- Promote communication between all sectors of industry
We ....

Promote better understanding of crude oil quality issues throughout the petroleum industry through:

- Open meetings – three times annually

- Encouraging exchange of technical information on issues and experience impacting transportation, handling, storage, and refining of crude oil

- Cooperation with other industry groups, e.g. American Fuel & Petrochemical Manufacturers (AFPM), the Canadian Crude Quality Technical Association (CCQTA) and American Petroleum Institute (API)

- And, communicating information on our Website www.coqa-inc.org
Our web site

- The web site is maintained by our Executive Assistant, George Lywood.

- The web site contains meeting archives that are a wealth of reference information.

- The front page highlights upcoming events, news and current events; so check it out!
Welcome to the Crude Oil Quality Association!

The Crude Oil Quality Association (COQA) is dedicated to the belief that maintaining the integrity and consistency of the refining characteristics of crude oil streams is of importance to all parties involved in crude oil activity, from production locations to the refinery.

To this end, we hold three meetings annually. These meetings are open to the public and we welcome your attendance and involvement.

Upcoming Events

**COQA San Antonio, March 4-5, 2020**

Dates: 04 – 05 Mar, 2020

Save the date as COQA is returning to San Antonio for our Spring 2020 meeting. We will once again be hosted by the Menger Hotel next to The Alamo. Registration and program details will be available following the Dallas meeting on October 9-10.

Add event to: 📆 ICal 📦 Outlook 🗓️ Google Calendar
Meeting Archives

- Oklahoma City, OK, May 29-30, 2019
- New Orleans, LA, March 13-14, 2019
- Houston/Sugar Land, TX, Oct 24-5, 2018
- Denver, CO, May 22-24, 2018
- San Antonio, TX, February 21-22, 2018
- Long Beach, CA, October 4-5, 2017
- St. Louis, MO, June 7-8, 2017
- New Orleans, LA, March 8-9, 2017
- Houston, TX October 12-13, 2016
- Edmonton, AB June 7-10, 2016
- San Antonio TX, March 2-3 2016
- New Orleans, LA October 22, 2015
- Minneapolis, MN June 11, 2015
- Houston, TX February 19, 2015
- San Francisco, CA October 30 & 31, 2014
- Denver, CO June 5, 2014
- New Orleans, LA February 27, 2014
- Dallas, TX, 7 November 2013
- Seattle, WA, 6 June 2013
- San Antonio, TX, 6 – 7 March 2013
- New Orleans, LA 7-8 November 2012
- Kanana SKis, AB- 19-20 June 2012
Meetings Policy

- Open forum for discussion of technical issues related to production, handling, transportation, and refining
- **No restrictions on attendance or participation**
- Consideration given to views of all
- Adhere to a strict anti-trust policy, and not discuss:
  - Price, pricing policy, cost, or discounts
  - Sales & production quotas, territories, allocations, shares
  - Endorsement or disparagement of products or services
  - Liabilities, warranties, guarantees, conditions of sale
  - Coercive practices or control of competition
Financial Support

- As a not for profit organization, we rely on the support of our corporate members.

- Our support is through
  - Annual memberships
  - Event sponsors at our meetings
  - Individual Meeting Attendance fees
Membership

- Two classes of corporate / organizational membership
  - Sponsor
  - Supporter

- Collectively, members encompass a broad cross-section of petroleum industry
  - Up- mid- and downstream, oilfield services, independent inspectors, among others
Our 2019 Corporate Sponsors

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Husky  Suez
Hydrocarbon Publishing  Tallgrass Energy
L-K Industries  US Dept. of Energy
Maxxam Analytics
Our Newest Corporate Sponsor - BP

BP is a multinational oil and gas company. It is one of the world’s seven oil and gas “supermajors”, operating in all areas of the industry including exploration, production, refining, and distribution.
We Thank Our Gold Level Event Sponsor at this Meeting!
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Ayalytical Instruments is a manufacturer and distributor of leading-edge lab instrumentation. They are the North and South American distributor of Austrian based Eralytics instrumentation. Together, the companies combine values of curiosity, intuition, and reliability for testing equipment you can count on.
We Thank Our Silver Level Event Sponsor at this Meeting!

Petrolab Company offers petroleum and laboratory analyzers, including Vapor Pressure (AMETEK), Flashpoint, Distillation, and Fuel Instruments.
We Thank Our Three Bronze Level Event Sponsors at this Meeting!

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Our Next Meeting- March 4 & 5, 2020  San Antonio, TX

- March 4 & 5, 2020. The Menger Hotel
  - Wednesday, March 4- subcommittee and board meetings
  - Thursday, March 5- Full day of presentations.
Upcoming COQA Meetings-

- Mid 2020- A truly UNIQUE opportunity Joint CCQTA/COQA meeting in Canada

- Fort McMurray, CANADA
Upcoming COQA Meetings -

- Fall 2020 - Houston
  - Collaborating with Hydrocarbon Publishing and their Opportunity Crudes Conference
  - Similar to 2016 and 2018
Other Meetings of Interest -

- Platts 2\textsuperscript{nd} Annual North American Crude Oil Exports Summit - October 28-30 in Houston

- ASTM Crude Oil Sampling, Testing and Evaluation Course - November 4-6 in San Antonio, TX

- Argus Americas Crude Summit - February 3-5, 2020 in Houston
Survey Says…

- Recall, we had a survey as part of our Oklahoma City meeting in May.
- Strong interest in an H$_2$S 2.0 panel - so that’s on today’s agenda
- Venues - Denver was rated most desirable. We’ll look there for 2021.
- We will evaluate ways to improve the web site.
- Lots of good input on topics of interest.
News-

- Turner, Mason & Company’s July 16 Turning Point Blog titled “Suspicious Minds- Quality Challenges and Crude Oil Exports” was provided by Dennis Sutton. The link to the blog is available on the COQA web site.
News

- Kazakhstan and Russia have agreed on compensation for contaminated crude oil
  - Recall in late April, crude oil with organic chloride contamination was found along the Druzhba (meaning “Friendship”) pipeline
  - Compensation of $15 per barrel for a total of $76 million
  - Losses to Russia were in the billions in lost revenue while the pipeline was shut in.
Announcements

- A Special Welcome to our first time attendees!

- Also, be a little “green” and return your lanyards and badges at the end of the day.